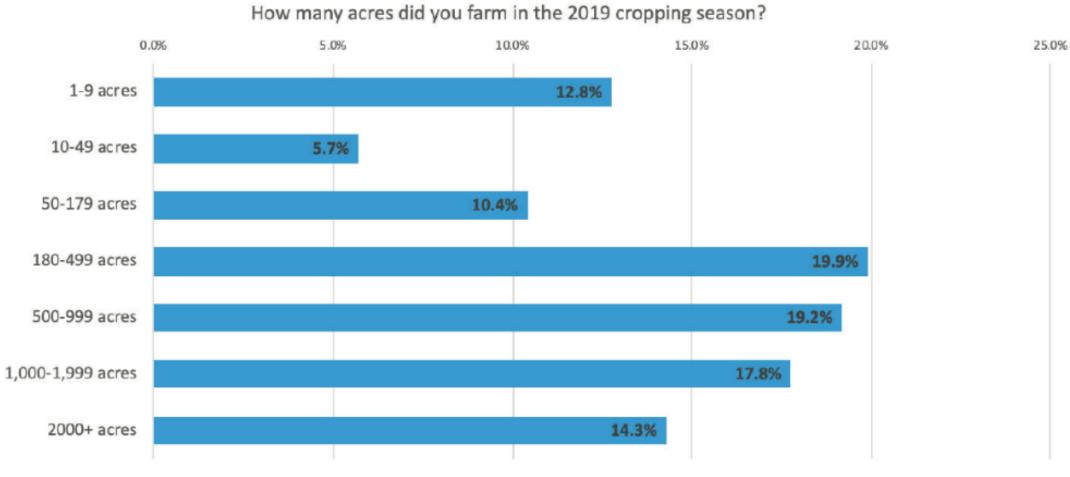
Cover Crop Farmer Experiences, Research, and Opportunities from SARE

Rob Myers, Ph.D. University of Missouri and USDA-SARE

SARE/CTIC/ASTA National Cover Crop Survey

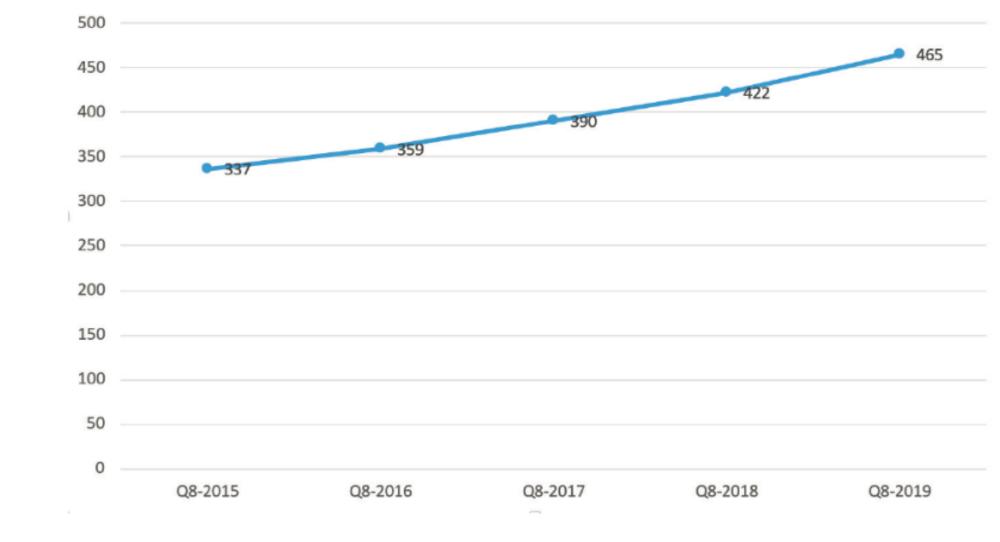
Photo by Edwin Remsburg Of Jim Hershey, Pennsylvania

Respondent Demographics



n=981

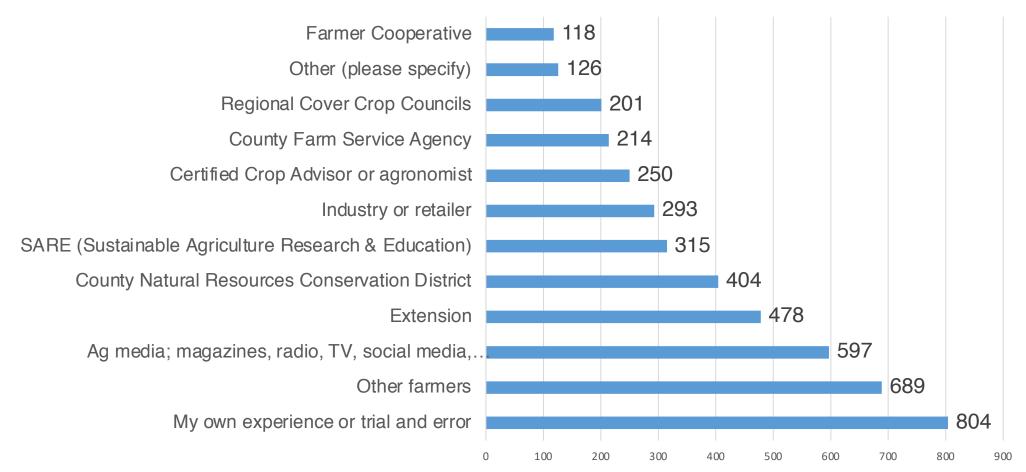
How many acres of cover crops did you plant in each of the following years?



2015: n=837 2016: n=856 2017: n=914 2018: n=936 2019: n=950

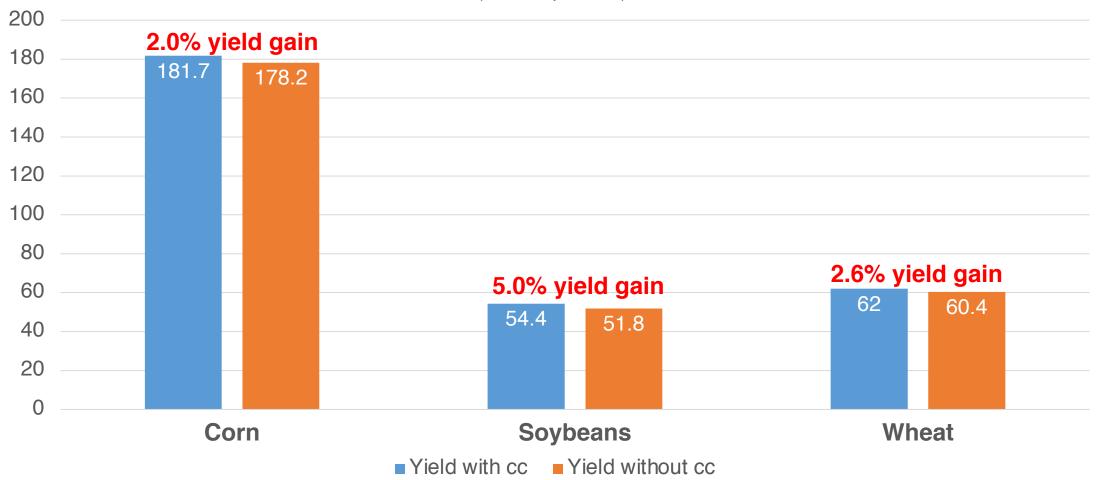
Trusted Information Sources

Which of the following sources do you typically use for information about cover crops? (Check all that apply)



Commodity yields with and without cover crops

(bushels per acre)



Yield increases following cover crops

| Crop Year | Corn | Soybeans |
|-----------|------|----------|
| 2012 | 9.6% | 11.6% |
| 2013 | 3.1% | 4.3% |
| 2014 | 2.1% | 4.2% |
| 2015 | 1.9% | 2.8% |
| 2016 | 1.3% | 3.8% |
| 2019 | 2.0% | 5.0% |

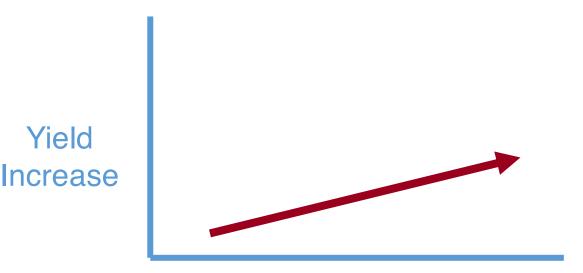
Data provided from farmers in the SARE/CTIC national cover crop survey. Differences are statistically significant based on analysis by Purdue University.







Yields Gradually Increase the Longer Cover Crops are Used



Years of cover crops in a field

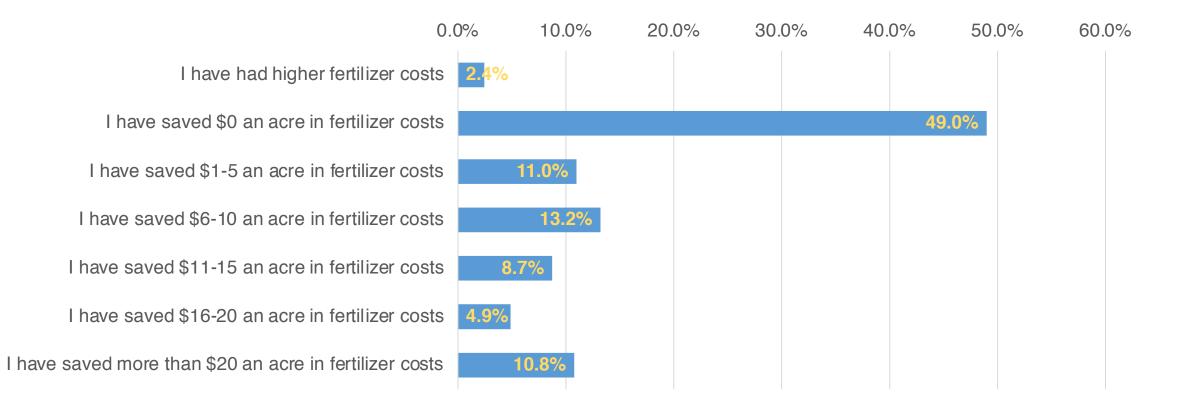
Cover Crop Yield Impact Over Time

TABLE 2. Percent increase in corn and soybean yields after one, three and five years of consecutive cover crop use on a field, based on a regression analysis of data for crop years 2015 and 2016¹

| | ONE YEAR | THREE YEARS | FIVE YEARS |
|----------|----------|-------------|------------|
| Corn | 0.52% | 1.76% | 3% |
| Soybeans | 2.12% | 3.54% | 4.96% |

¹Figures shown are an average of yields from the 2015 and 2016 growing seasons, with yield data obtained from about 500 farmers each year through the SARE/CTIC National Cover Crop Survey.

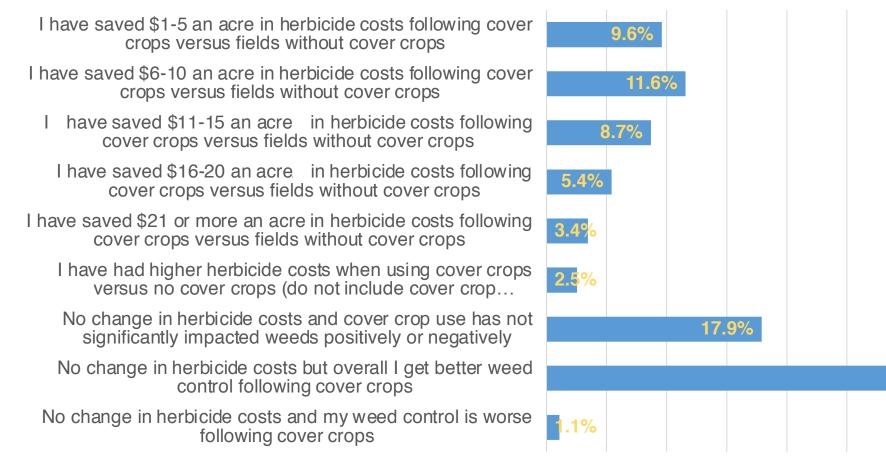
In corn fields where you have used cover crops for at least 3 consecutive years, how has cover crop use impacted your fertilizer costs for corn versus fields without cover crops?



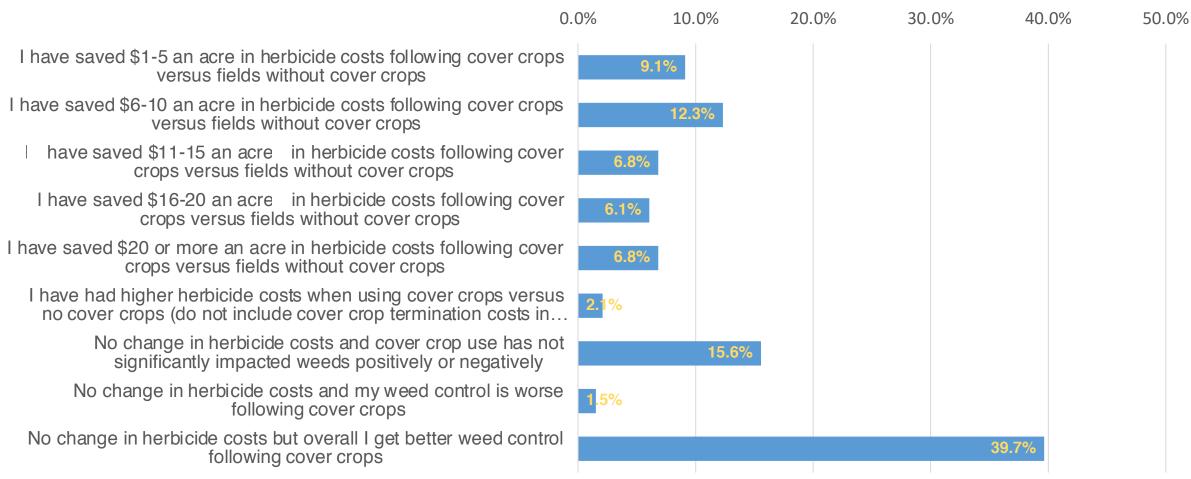
How has using cover crops impacted your herbicide program in your corn fields, including cost for herbicides?

0.0% 5.0% 10.0% 15.0% 20.0% 25.0% 30.0% 35.0% 40.0% 45.0%

39.8%



How has using cover crops impacted the herbicide program in your soybean fields, including cost for herbicides?



Cover crop impact on weed control

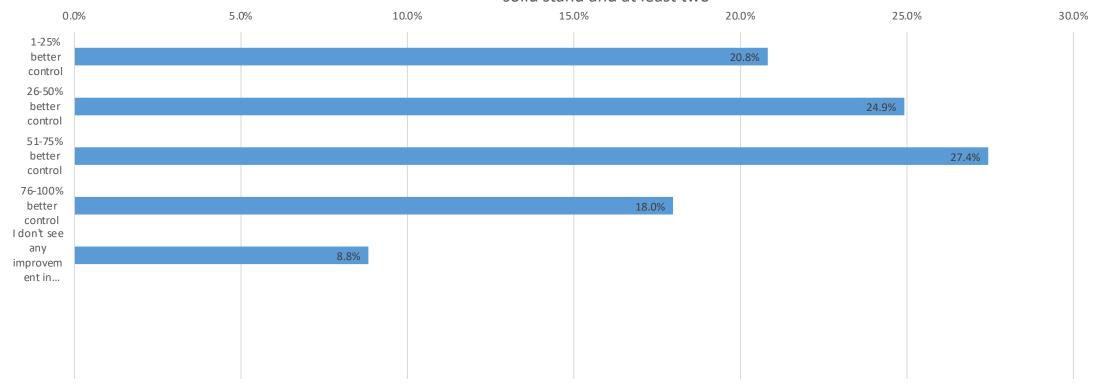
Weber Farm, Missouri

Soybeans following

Soybeans, no rye

Figure 11

How much improved control of herbicide-resistant weeds following a 2 foot or taller cereal rye cover crop have you observed (in terms of total weed pressure from weed numbers and weed biomass) in cases where the rye is a good solid stand and at least two

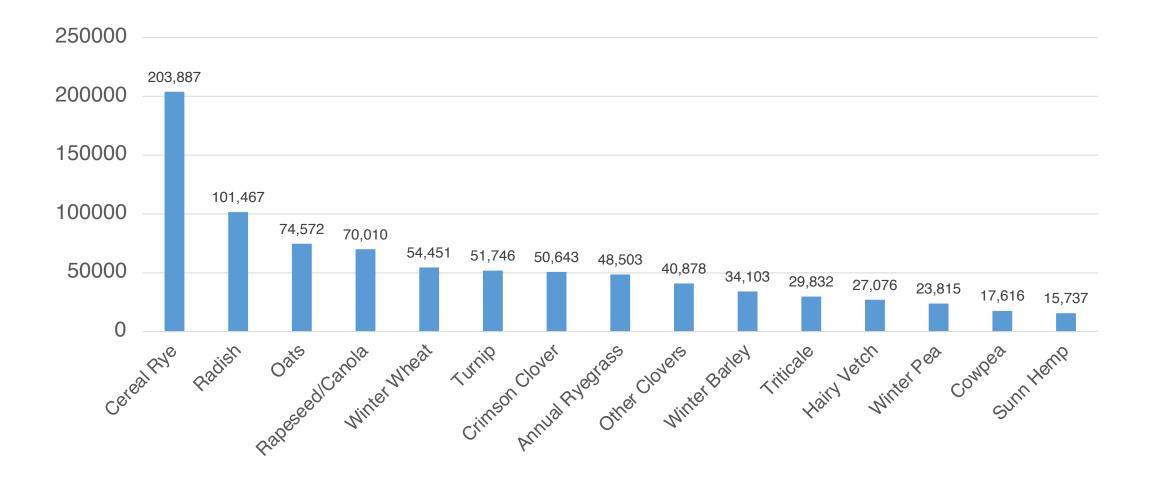


Did you pay someone to plant or establish cover crops on your farm?

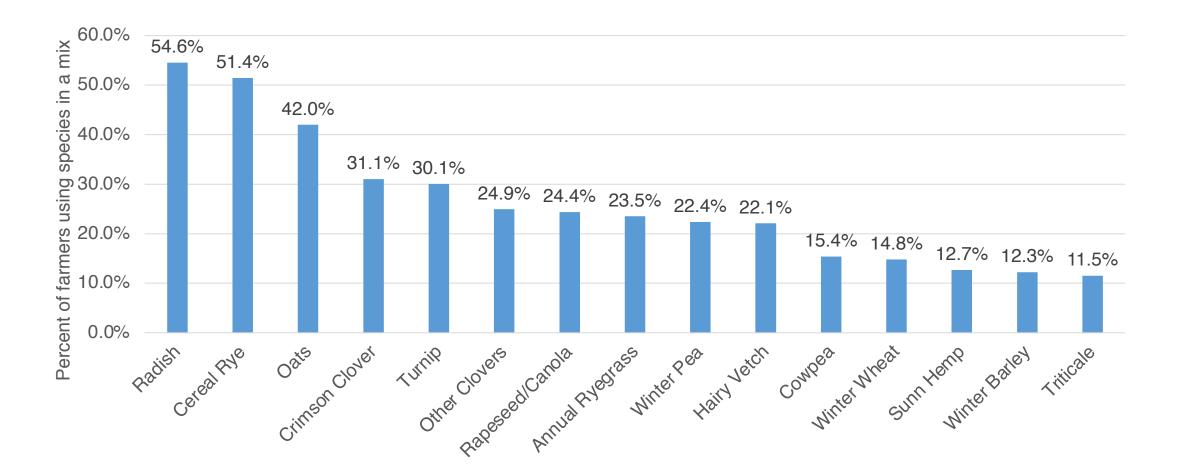


0.0% 10.0% 20.0% 30.0% 40.0% 50.0% 60.0% 70.0% 80.0%

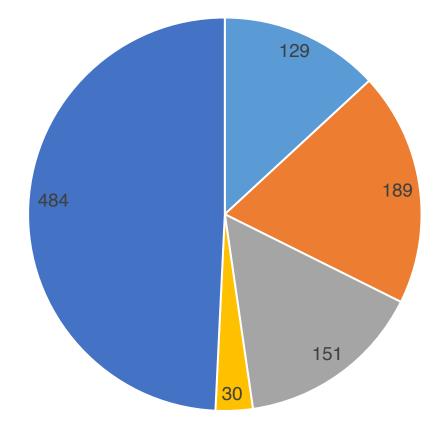
Total acres planted by cover crop species among surveyed farmers



Cover crop species planted in a mix



What, if any type of payment did you receive for planting cover crops in 2019?



- State government payment or through a local soil and water conservation district
- USDA-NRCS Conservation Stewardship Program (CSP) payment
- USDA-NRCS Environmental Quality Incentives Program (EQIP) payment
- Payment from a private company to plant cover crops or use regenerative practices
- Did not receive any payment in 2019

Planting green

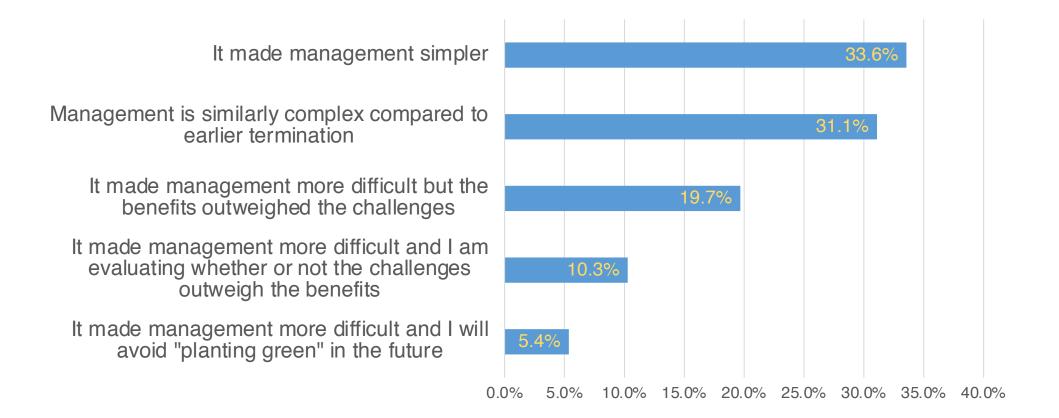
Planting green is the approach of planting a cash crop into a cover crop that is still green and alive, but normally terminated shortly after planting the cash crop

52.5% of survey respondents had planted green on some of their fields, 47.5% had not

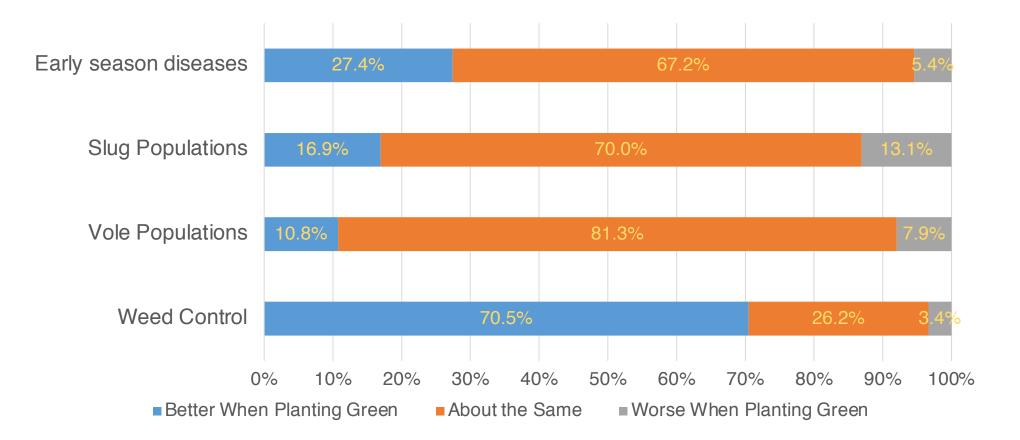




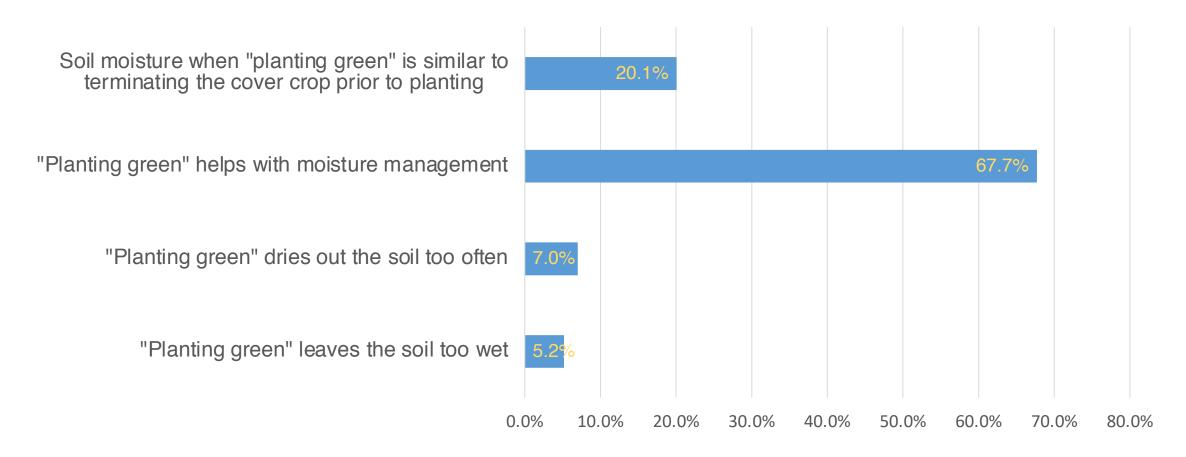
How did planting green affect your overall cover crop and cash crop management?



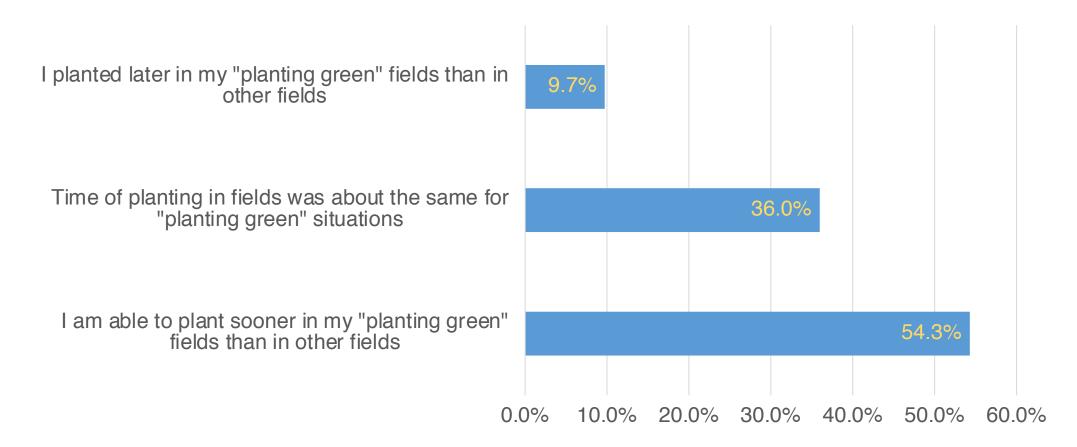
Planting green impact on pest issues



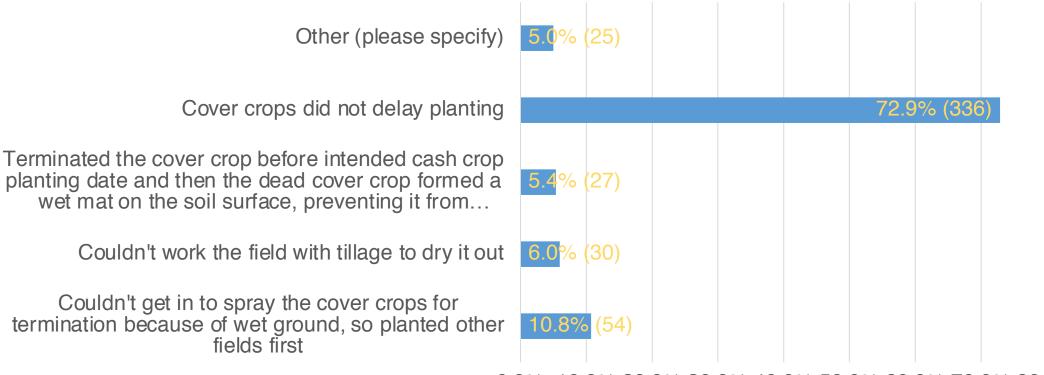
How has planting green impacted soil moisture at the time of planting your cash crop?



In terms of ease of planting your cash crop in "planting green" situations when soil is wet, what has been your experience compared to fields where the cover crop was either terminated earlier or not present?



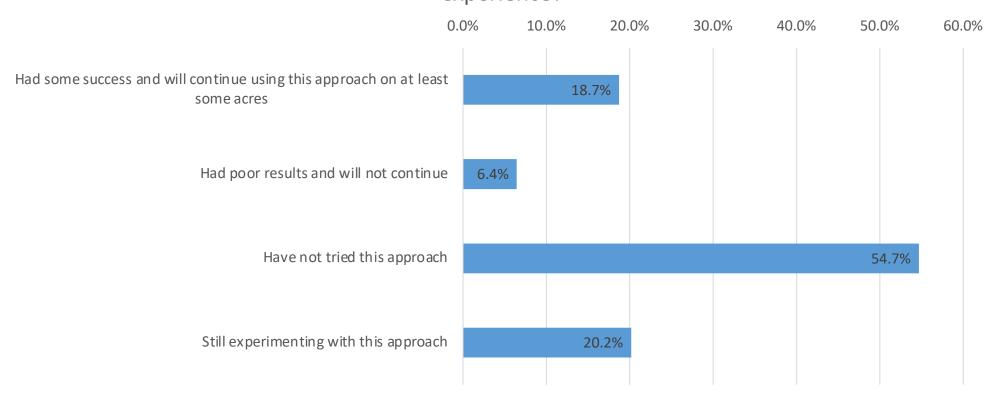
If cover crops generally delayed your ability to plant cash crops in 2019, what was the primary reason?



0.0% 10.0% 20.0% 30.0% 40.0% 50.0% 60.0% 70.0% 80.0%

Interseeding Cover Crops

If you tried interseeding cover crops after the cash crop is growing but still early in the season, such as in the V3-V5 stage for corn, what has been your experience?



Approaches that would encourage farmers not yet using cover crops to try them

| au we display poth the maper and % in the bar of the final charts of the final charts of the final charts of classical charts of classical charts of classical charts of classical charts of classical charts of classical charts of classical charts of classical charts of classical charts | Local farm tours with cover crops so I can see how they work in my area | 349 | % | 31% | 7% 1 | <mark>3%</mark> 13% |
|--|---|-----|-----|-----|----------------------|-----------------------|
| | Cost-share or incentives to offset the cost of planting cover crops | | 54% | | <mark>18%</mark> 10 | % <mark>6%</mark> 12% |
| | One-on-one technical assistance to select, plant, or manage cover crops | 33% | 6 | 27% | 18% | <mark>9%</mark> 12% |
| | Ability to hire a local company or individual to do the cover crop seeding for me | 15% | 19% | 31% | 10% | 24% |
| | Payments for storing soil carbon, such as carbon sequestration payments some companies are offering | 30% | | 33% | 12% 7 | <mark>%</mark> 16% |
| | Tax credits for planting cover crops | 3 | 9% | 31% | 10% | % <mark>7%</mark> 12% |
| | Discounted crop insurance premiums | 28% | | 33% | 15% | <mark>9%</mark> 16% |
| | 0 Very helpful Moderately helpful Neither helpful nor de | | 20% | | 0% € ∎Not helpful | 30% 1 |

120%

OVERALL, FARMERS ARE FINDING MANY BENEFITS TO COVER CROPS, RANGING FROM WEED CONTROL TO PLANTING DATE TO YIELD AND PROFIT

What is SARE?

Grants and outreach to advance sustainable innovations to the whole of American agriculture.

Funded at \$37 million per year through USDA





Visit www.sare.org or

www.northcentralsare.org

SARE Grant Types

- Since 1988, SARE has invested in about 1000 projects involving cover crops
- SARE in the North Central Region offers grants for:

Research & Education – up to \$250,000 (due October 8) Partnership – up to \$40,000 (due October 22) Farmer/Rancher - \$9000 individual, more for teams (due Dec. 3) Youth Educator – up to \$4000 (due November 12) Professional Development – up to \$90,000 (due early April) Graduate Student – up to \$15,000 (due second week of April)

SARE Cover Crop Economics Bulletin

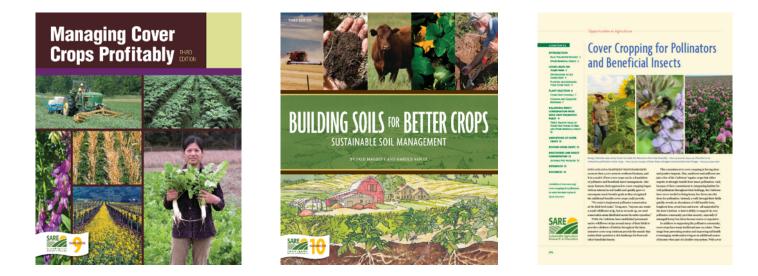


SARE Cover Crop Economics Report

- Released summer 2019
- Based on data from 5 years of SARE/CTIC National Cover Crop Survey plus other data
- 24 pages, including farmer examples
- Authors Rob Myers, Alan Weber, and Sami Tellatin
- Publication is available to read online or print copies (single or bulk) can be ordered for free

Other SARE Informational Resources

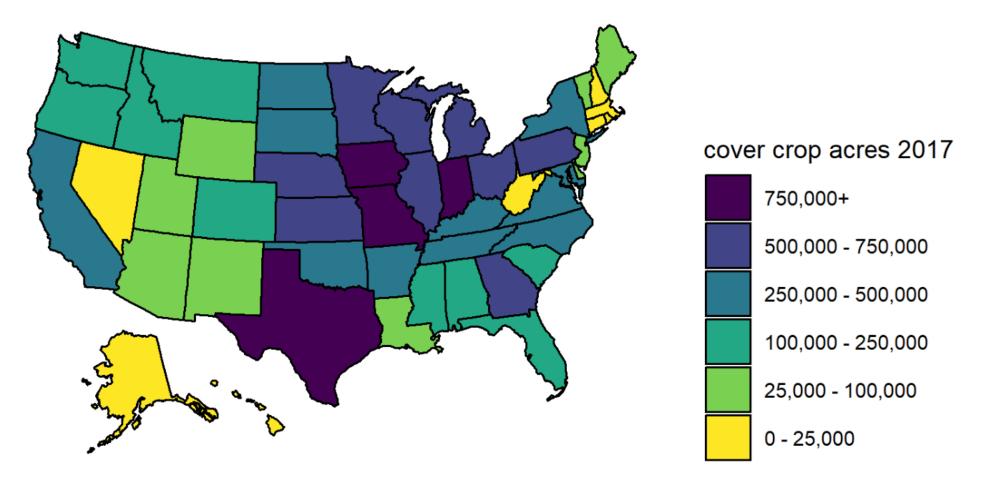
- SARE Books:
 - Managing Cover Crops Profitably
 - Building Soil for Better Crops
 - E-reader versions available on SARE's website
- SARE Bulletins:
 - "Cover cropping for pollinators and beneficial insects"
 - "Cover crops for sustainable crop rotations"





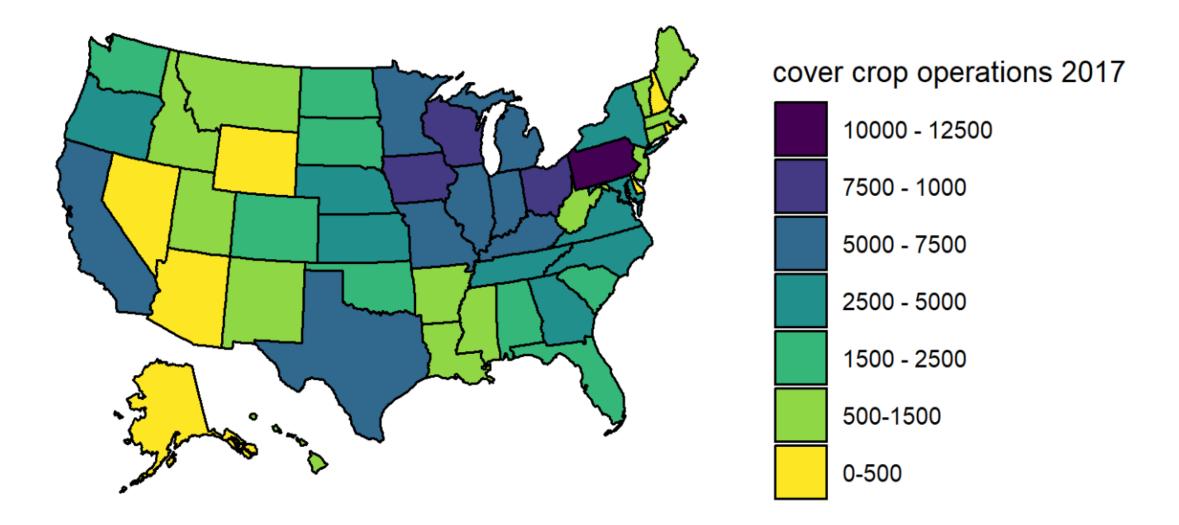
Cover Crop Adoption

Cover Crop Acreage Planted by State in 2017



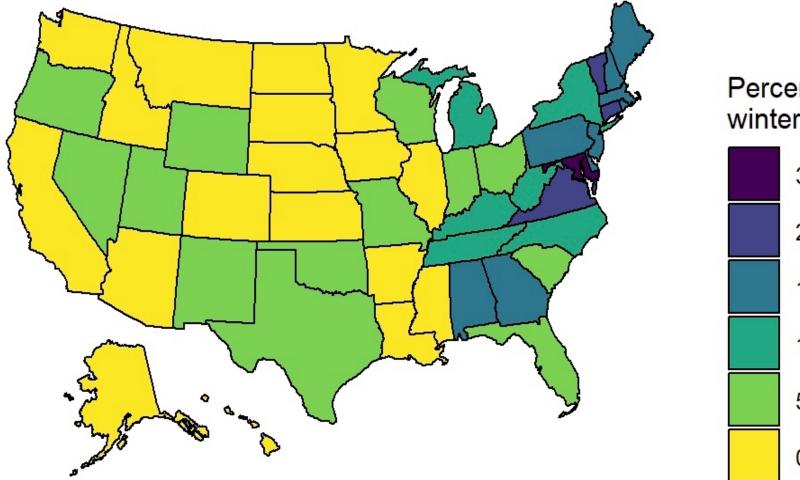
Data source: 2017 Census of Agriculture

Number of Farm Operations Planting Cover Crops in 2017

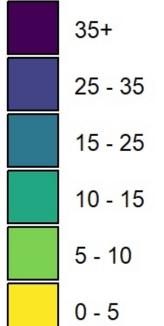


Data source: 2017 Census of Agriculture

Percent of Available Cropland* Planted to Cover Crops in 2017



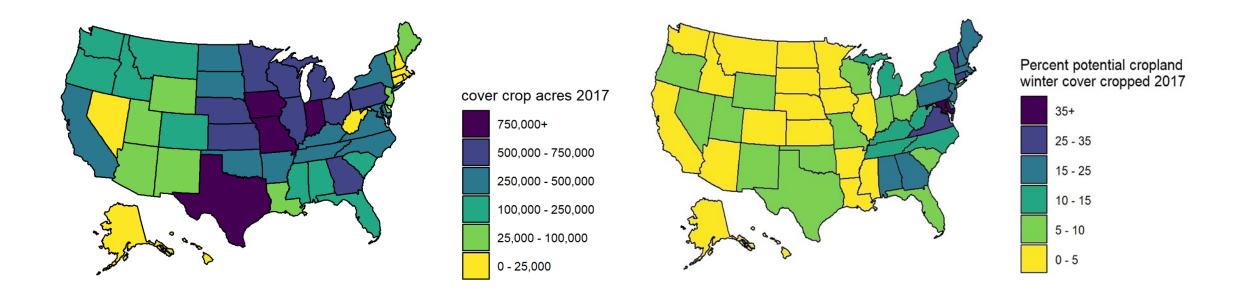
Percent potential cropland winter cover cropped 2017



Data source: 2017 Census of Agriculture

*Available cropland = harvested cropland – (hay and haylage acres + pastured crop acres + CRP/WRP acres + harvested winter wheat acres)

Two Ways of Looking at Cover Crop Acres



Data source: 2017 Census of Agriculture

Cover Crop Numbers from 2017 Census of Ag

- Total cover crop acres in the U.S. increased from 10.3 million acres in 2012 to 15.4 million acres in 2017, a 50% increase
- Total number of farm operations with cover crops increased by 15.2% to **153,402 farm operations**
- Eight states more than doubled their cover crop acreage in that five-year stretch – IA, AZ, IL, MO, MS, NE, VT and OH
- Ten states had at least 20% cover crops and Maryland had 41% of available cropland planted to cover crops

Projected Growth in U.S. Cover Crop Acres

Cover crop acreage grew by an average 8.4% compounded annually from 2012 to 2017. Assuming that same growth rate for the next decade, U.S. cover crop acreage would look like the following:

| <mark>2017</mark> | <mark>15.4</mark> |
|-------------------|-------------------|
| 2018 | 16.7 |
| 2019 | 18.1 |
| 2020 | 19.6 |
| 2021 | 21.2 |
| <mark>2022</mark> | <mark>23.0</mark> |
| 2023 | 25.0 |
| 2024 | 27.1 |
| 2025 | 29.3 |
| 2026 | 31.8 |
| 2027 | 34.5 |
| 2028 | 37.4 |
| <mark>2029</mark> | <mark>40.5</mark> |

Next Census in 2022 would have 23 million acres, by a decade from now there would be 40 million acres

Cover Crop Acreage Midwest States

COVER CROP ACREAGE FROM THE 2017 CENSUS OF AGRICULTURE

| State | 2017 acreage | 2012 acreage | Percent increase |
|--------------|--------------|--------------|------------------|
| lowa | 973,112 | 379,614 | 156.3% |
| Indiana | 936,118 | 596,062 | 57.1% |
| Missouri | 842,178 | 390,114 | 115.9% |
| Nebraska | 747,903 | 357,264 | 109.3% |
| Ohio | 717,759 | 357,292 | 100.9% |
| Illinois | 708,105 | 318,636 | 122.2% |
| Michigan | 673,205 | 437,200 | 54.0% |
| Wisconsin | 611,231 | 553,005 | 10.5% |
| Minnesota | 579,147 | 408,190 | 41.9% |
| Kansas | 556,439 | 322,454 | 72.6% |
| North Dakota | 404,267 | 213,810 | 89.1% |
| South Dakota | 281,649 | 149,383 | 88.5% |
| TOTALS -> | 8,031,113 | 4,483,024 | 79.1% |

Size of the Cover Crop Industry in the U.S.

Cover crop acreage estimated at about 20 million acres for 2020.

By 2029, current growth rate projects to 40 million acres.

40 million acres x \$25 seed/acre = BILLION DOLLAR INDUSTRY

To sell seed for 40 million acres will require over one million acres of cover crop seed production.

Over 150,000 farm operations are using cover crops today, with thousands more each year.

What is driving this growth? Soil health measurement, demand for sustainably produced foods, and desire for better yields and profit.

What is Possible With Cover Crop Adoption?

Lancaster County, PA Photo credit: Steve Groff

OVERALL, FARMERS FINDING MANY BENEFITS TO COVER CROPS, RANGING FROM WEED CONTROL TO PLANTING DATE TO YIELD AND PROFIT