## The Nature Conservancy Conservation Agronomist

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## Become a force for nature and a healthy planet by joining The Nature Conservancy.

Founded in 1951, the Nature Conservancy is a global conservation organization dedicated to conserving the lands and waters on which all life depends. We are seeking a knowledgeable, driven professional to serve as **Conservation Agronomist**. This is an exceptional career opportunity for a highly motivated individual interested in joining the world's leading conservation organization. We value collaborative approaches, diverse perspectives, and encourage innovative ideas.

The Conservation Agronomist leads Illinois' Farmer Advisor and Farmers Leading Change strategies. This position stewards and helps leverage innovative partnerships with farm service providers such as seed, chemical and fertilizer retailers, and crop consultants to implement programs and provide products and services that lead to improved water quality, soil health and agricultural sustainability. The Conservation Agronomist also works with a diversity of farmers and conservation partners to develop effective peer networks and messaging to amplify their success stories and create a culture of conservation among farmers, while also conducting outreach that provides accurate and relevant agronomic information about soil health management systems.

The successful candidate will represent TNC and our projects on local work groups and at conferences and field days to convey the importance of soil health to water quality, greenhouse gas mitigation, and agricultural productivity, and will collaborate with TNC colleagues across the Midwest and North America to further develop ag strategies and programming.

This position will require up to 25% travel, a valid driver's license and compliance with The Nature Conservancy's auto safety program.

The ideal candidate will have a background and track record of success that includes:

## Minimum Qualifications

- BA/BS degree and 5 years of experience in conservation, agriculture or agronomy, or equivalent combination of education and experience.
- Experience working with the agricultural community.
- Knowledge of current trends and practices in conservation and agriculture – especially nutrient management, soil health principles, and conservation drainage practices.
- Ability and willingness to apply science to decision making and guide activities.
- Ability to interpret field data and communicate to nonscientific stakeholders.
- Experience convening, communicating and negotiating effectively with partners and stakeholders.
- Experience managing projects, including managing finances, with a wide variety of partners, both internal and external.
- Experience completing tasks independently with respect to timeline(s).
- Communicating clearly via written, spoken, and graphical means in English.

## **Preferred Qualifications**

- 6-8 years' experience in conservation, agriculture or agronomy, similar field or equivalent combination of education and experience.
- A Certified Crop Advisor (CCA) certification or other agronomy/nutrient management certification, or willingness to obtain within first year of employment.
- Experience working for or with ag retailers and sales agronomists
- Established relationships with members of the agricultural community in Illinois.
- Experience in leading training or educational events.
- Experience developing partnerships and leading collaborations within the private and public sectors.
- Multi-lingual skills and multi-cultural or cross-cultural experience appreciated.
- Politically savvy and experience in presenting to and communicating with business, governmental, and community leaders.

• Experience using common software applications such as Word, Excel, web browsers, etc.

This position offers a starting salary of \$65,000 - \$75,000 annually with great benefits. For a complete position description

and to apply visit <a href="http://www.nature.org/careers">http://www.nature.org/careers</a> and search for Job ID# 51826.

Position will be open until 11:59 p.m. August 5, 2022

The Nature Conservancy is an Equal Opportunity Employer. Our commitment to diversity includes the recognition that our conservation mission is best advanced by the leadership and contributions of people of all genders, diverse backgrounds, beliefs and culture. Recruiting and mentoring staff to create an inclusive organization that reflects our global character is a priority, and we encourage applicants from all cultures, races, colors, religions, sexes, national or regional origins, ages, disability status, sexual orientation, gender identity, military, protected veteran status or other status protected by law.